

Huelva (Spain), December 21st, 2012.

Dear Sir / Madam,

I am pleased to offer my Maritime Law & Management services and experience to your professional organization. I am also pleased to send you my *curriculum vitae* since the firm or company you represents, seems an ideal prospect in view of my experience, education, skills and interests. I am seeking the opportunity to worldwide my professional career and your organization could be an outstanding challenge.

As you can see from my *curriculum*, I have gained a substantial and valuable experience in maritime and shipping legal field. My postgraduate qualifications – Ph. Doctorate in Commercial and Maritime Law, thesis on ‘*The Vessel’s Seaworthiness in the International Maritime Law*’; and Master’s Degree in Maritime Law, LLM – and my practical work experience as a *Spanish Qualified Solicitor* (LLB), *Maritime Law Arbitrator* (High Court of Justice of Andalusia and Chambers of Commerce, Industry and Navigation of Spain) and *Master Mariner* (BSc, Captain Merchant Marine, Kingdom of Spain, unlimited), gives me an insight and hands-on perspective in the always competitive maritime field. Being a qualified Average Surveyor would be a great asset to your firm. I have acquired a strong background useful for new maritime business projects.

My thesis is going to be published as a book very soon (it is pending out to be printed in this moment). Its theme and content – that deal with the Public and Private Legal aspects – is essential and affects horizontally to all Maritime Law (1,250 pages).

My command of English and Portuguese enables me to communicate with people from different nationalities and backgrounds as well as with most individuals working in the shipping world. I am resilient and open-minded, working effectively with short time lines with good attention to detail. It is my hope that my experience and background can be utilized by an outstanding organization.

I would like therefore to introduce our *Maritime Law and Management Services*. I am also available for interview at your convenience in order to be part of your equip and can begin work in due time. I may be contacted by email at mail@maxnavas.com or by phone at +34 607 799 224 if you have any questions or to schedule an interview.

I look forward to meeting with you and hope to become a contributing services provider or member of this organization in the near future.

Yours sincerely,



Maximiliano F. Navas-Garatea
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PERSONAL DATA

First name and surnames

Maximiliano F. Navas-Garatea

Date of Birth

10th, January 1964.

Marital status

Single.

National Identity Number

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Home Address

Rascón, 25 – 3.º A. 21001 - Huelva (Spain).

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EDUCATION

July 2012

Philosophy Doctor in Commercial & Maritime Law (Ph.D.)

University of Seville. Faculty of Law.

Dissertation on 'The Vessel's Seaworthiness in the International Maritime Law' (Public and Private Legal Aspects)

Qualification: **Summa Cum Laude (unanimously)**.

September 2010

Diploma of Advanced Research Studies (DAS)

University of Seville. Faculty of Law.

Dissertation: 'Seaworthiness in the International Maritime Safety Law'.

Qualification: **Summa Cum Laude (unanimously)**.

November 2005

Master Mariner (Certificate of Captain Merchant Marine. Kingdom of Spain)

University of Cadiz. Faculty of Nautical Science.

Dirección General de la Marina Mercante. Ministerio de Fomento (Spanish Ministerial Department for Transport).

Dissertation: 'Shipping Safety Management System Manuals'.

October 1998 - September 1999

Master's Degree in Maritime Law.

Instituto Europeo de Estudios Marítimos (European Institute of Maritime Studies) and San Pablo CEU University (Madrid).

Dissertation: 'The Bareboat Charter in Spanish Law. BARECON 89'.

Qualification: **Summa Cum Laude.**

May 1994

Bachelor of Science (Nautical & Maritime Transport, B.Sc.). Licenciado en Náutica y Transporte Marítimo.

University of Cádiz. Faculty of Nautical Science.

Dissertation: 'Shipping Liability in Spanish Code of Commerce. Special reference to Seaworthiness'.

Qualification: **Cum Laude.**

October 1993 - June 1994

Postgraduate Practical Course in Procedural Law.

Ilustre Colegio de Abogados de Huelva (The School of Law. Spanish Law Society in Huelva).

1988 - 1993

Bachelor of Laws (LLB) Specialty in Private Law. Licenciado en Derecho.

University of Huelva - Seville. Faculty of Law.

June 1993	<i>Captain Merchant Marine (Panama).</i> <i>Dirección General Consular y Naves. República de Panamá (Republic of Panama, Consular and Maritime Authority).</i>
February 1992	<i>First Mate, Spanish Merchant Marine.</i> <i>DGMM. Spanish Ministerial Department for Transport.</i>
October 1989	<i>Second Mate, Spanish Merchant Marine.</i> <i>DGMM. Spanish Ministerial Department for Transport.</i>
October 1988 - April 1989	<i>Specialized Course for Maritime and Average Surveyor.</i> <i>Instituto de Estudios Superiores de Seguros (INESE).</i> <i>Ministerio de Hacienda (Spanish Ministry of the Treasury).</i>
1983 - 1988	<i>Degree in Merchant Marine Studies.</i> <i>University of Cadiz. Faculty of Science.</i>
 SPECIALIZATION COURSES	
October 2.012	European Arbitration Association (<i>Asociación Europea de Arbitraje AEADE – ICADE</i>) <i>International Commercial Law Arbitration.</i>
March 2011	University of Seville. Conference on Maritime Transport Law. <i>Legal Aspects on the Rotterdam Rules.</i>
September 2009	Carlos III University (Madrid). Congress on International Transport. <i>United Nations Convention on Contracts for the International Carriage of Goods Wholly or Partly by Sea (The Rotterdam Rules).</i>
November 2007	XII Conference on Maritime Law, Iberoamerican Institute of Maritime Law. XX Anniversary of the Iberoamerican Institute. <i>Conference on Maritime Law in the 21st Century.</i>
February 2005	Panama Maritime VII. Republic of Panama Government. <i>World Congress on Maritime Law.</i>
October 1999	National Congress on Maritime Law. <i>Asociación Española de Derecho Marítimo</i> (Spanish Maritime Law Association – CMI Spain). <i>Spanish Maritime Law. Current State and Proposals for Reform.</i>
October 1998	<i>Instituto Europeo de Estudios Marítimos</i> (European Institute of Maritime Studies) and San Pablo University (CEU Madrid). <i>Congress on Maritime Law.</i>
July 1994 - June 1997	Joint Scheme among ' <i>Cámara de Comercio, Industria y Navegación de Huelva</i> ' (Spanish Chamber of Commerce), <i>ICEX</i> (Institute for Foreign Trade), <i>C.E.O.E</i> (Spanish Confederation of Employers Organizations), <i>C.E.A.</i> (Andalusian Confederation of Employers Organizations) y <i>Junta de Andalucía</i> (Andalusian Regional Government). <i>Sabadell's & Atlántico Bank</i> (Madrid).

Courses: *International Trade: practical approach; Methods of Payment in International Trade; Internet and Business; Foreign Trade; Projects Management; Business evaluation; The ISO-9000 Standard Management; Guide to set up an environmental system in businesses; Sales Techniques for Professionals.*

March 1990 - August 1991

University *Santa María de La Rábida* and *UNED* (Spanish equivalent to the Open University), Huelva, Spain.

Courses: *Sea Fishing in Spain: Huelva and the Southern Atlantic Region; and Europe, between Innovation and Immobility.*

October 1985 - June 1988

University of Cadiz, Faculty of Science - Merchant Marine College and *Ministerio de Transporte, Turismo y Comunicaciones* (Spanish Ministerial Department for Transport).

Courses: *Inert Gas and Crude Oil Washing- CO; Oil Tankers; Chemical Products Transportation; Transportation of Liquefied Gases; Radar Operator; Radiotelephone Operator; Naval Control of Maritime Traffic.*

EMPLOYMENT HISTORY / POSITIONS

January 1995 – Present

GMM – Commercial and Maritime Law Firm, Ltd.

Maritime Law Firm / Maritime Damage Surveyors / Ship and Cargo Surveys / Technical Consultant in Development Projects.
Managing Director. Solicitor. Average Surveyor. Consultant.

July 1998 – Present

Gestión Marítima del Sudoeste, Ltd.

Marine Management (Current) and Shipowner Southwest Ships (Past): S/S 'Prometeo II', 'Maraje I', 'Mar Tendida' and 'Sudoeste'.

Master Mariner, Lawyer and Consultant. Shipowner of different School Ships registered by the *Instituto Andaluz Deporte, Consejería de Turismo Comercio y Deporte, Junta de Andalucía* (Regional Andalusian Government).

Director and Master Mariner.

September 2012 – Present

University of Seville. Commercial Law Department.

Associated Member to the Commercial Law Department. Area of Maritime Law and Transport. Faculty of Law.

Honorary Collaborator University of Seville.

October 2012 – Present

High Court of Justice of Andalusia and Chambers of Commerce, Industry and Navigation of Spain.

Admitted by the HCJA and the Supreme Arbitration Council in the Court of Arbitration of the CCIN of Huelva.

Commercial and Maritime Law Arbitrator.

2006 - 2009

Marítima C.O.R.P. Norte

Reefer Vessels 'Sierra Nieves', 'Sierra Loba', 'Sierra Leyre', 'Sierra Laurel' and 'Sierra Lara'.

Master Mariner (temporary labour contracts).

November 1994 - 2005	Panama Bureau of Shipping of the Republic of Panama and the Liberian International Ship & Corporate Registry. <i>Nautical Surveyor for Spain and Portugal.</i>
February 1996 - June 1998	Business Innovation Centre Algarve – Huelva. Endogenous creation of wealth and employment in Andalusia, Consultancy service to entrepreneurs for the creation of innovative companies, to existing SME's and to public administrations. <i>Managing Director – Huelva.</i>
November 1994 - February 1996	J. J. Domínguez & Asociados Law Firm. <i>Lawyer (Private Law).</i>
April - October 1994	Atlántico Bank, Head Office (Huelva). <i>Head of Sales.</i>
1990 - 1992	Caleb Brett Iberian, Ltd. (Bilbao - Spain). Cargo Surveyors. <i>Crude Oil Tankers and General Cargo Surveyor, Huelva.</i>
August 1990	Government of Andalusia (Punta Umbría - Huelva). <i>Course Director; Summer Course 'Umbria '90'.</i>
1987 - 1990	Marítima del Norte, S. A. Liquid Natural Gas Vessel LPG 'Laieta'. Reefer Vessels 'Sierra Guadalupe', 'Sierra Guadarrama', 'Sierra Grana' and 'Sierra Gredos'. <i>Deck Officer – First and Second Mate.</i>
LANGUAGES	<i>English, Portuguese and Spanish.</i>
Present (preparation)	<i>Cambridge Professional English.</i> <i>International Legal English Certificate (ILEC).</i> International House (Huelva).
January 1994	Course: <i>Grammar of the Portuguese Language.</i> A. Gómez Ferreira and J. Nunez Figueredo , Lisbon, (Portugal).
December 1993	<i>First Certificate in English.</i> University of Cambridge.
September - December 1993	Course: <i>English as a Foreign Language.</i> <i>Anglia Polytechnic, Cambridge University, (England).</i>
August - September 1981	<i>Scholarship from the U.S.A. Exchange Council.</i> Lyon Township High School. Le Grange. Illinois USA.

OTHERS

Author of the book '**The Vessel's Seaworthiness in the International Maritime Law**'. Pending out of printing.

Paper on '**Seaworthiness**'. El Dial on-line Juridical Library (www.eldial.com).

Conference Lecturer: **Organised fraud in big businesses. Maritime fraud**. Jurisseguros, Ltd. Lisbon (Portugal).

Local Development Plan for Improving Trade in Algarve and Huelva. ANAVREAL. Algarve (Portugal).

IT SKILLS

ICT: Office 97, Windows and Internet very high level.

MEMBERSHIP

IBA International Bar Association – Maritime Law & Transport, Arbitration, Mediation Committees, *Ilustre Colegio de Abogados de Huelva* (Spanish Law Society - Huelva), *AEDM Asociación Española de Derecho Marítimo* (Comite Maritime International Spain), *Instituto Iberoamericano de Derecho Marítimo* (Iberoamerican Institute of Maritime Law), European Maritime Law Organisation, University *San Pablo CEU College* Past Students' Association Member of the Royal Christophorus Columbus Onubensis Society (1895), Royal Golf Club Bellavista (1916), Royal Sailing and Tennis Club of Punta Umbria (1949).

INTERESTS

Sailing, MTB, Diving, Ski, Squash, Judo, Spanish Guitar & Falconry.

A handwritten signature in black ink, appearing to read 'M. Navas', written over a light blue rectangular background.

Maximiliano F. Navas

December, 2012.